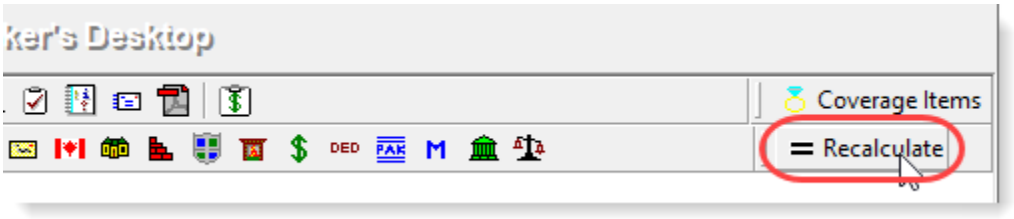
New TBW & TBW Flex Feature: Boosting Workflow Efficiency with SGI CANADA Online Quoting for Farm Policies

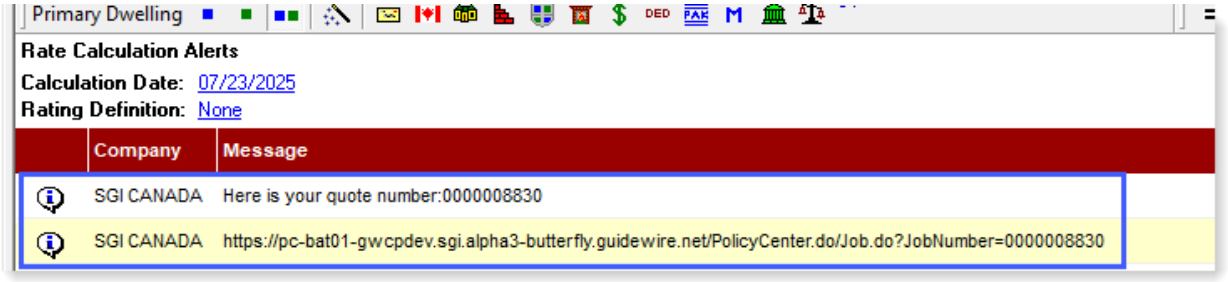
Focused on making things faster and smoother for you and your clients, online quoting for Farm dwellings is now available for SGI CANADA brokers in Saskatchewan.

With online quoting, SGI CANADA rates come directly from their system through a web call. Their web service will automatically be called whenever you click the **Recalculate** button in a Farm IQ with a calculation date on or after July 23, 2025.



The results of the web service call will display immediately on the Summary Report tab. Use of online rating will be indicated in the IQ.

Any alerts returned from the web service will show on the Alerts tab. For an online-rated quote, the quote reference number will also display ("SGI CANADA - Here is your quote number: xxxxxx"). A link to the quote in Guidewire will be provided; click this link if you want to navigate directly to the quote in Guidewire and view quote details.



Please note the following with this feature:

- Farm quotes with a calculation date on or after July 23 will be online rated. Quotes with a calculation date prior to July 23 will generate a not-rated Alert.
- Online quoting is available for new business Farm policies but is not currently supported for renewal quoting.
- Online quoting applies to Farm Home, Farm Tenant, Farm Condo, and Farm Mobile Home dwelling types.
- Rating of endorsements and floaters is supported, with the following exceptions: Fire Department Charges, Garden Tractors, Utility Tractors, Skid Steers, and ATVs. Please quote these directly with SGI CANADA.
- Additional Farm-related coverages and fields (i.e. Farm Buildings, Machinery, Livestock, Misc. Agro, and Farm Liability) are not available with online quoting. SGI CANADA will return an Alert message in response, explaining these are offered in the Guidewire portal.
- Liability extensions are not available on Farm policies and will be removed.

- **Broker Number setup is required**, but these may already have been added in your system. Please contact Client Services for assistance with adding or editing broker numbers to ensure they are set up properly.

Please share this information with the appropriate TBW users in your office(s). If you have any questions, please reach out to our Client Services Team by Chat (https://supportdesk.rivalit.com/) or Email (support@rivalit.com).

Yours sincerely,

Rival Insurance Technology